

School Counseling Roles Across States: A Content Analysis Using the ASCA National Model



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State policies and school district regulation largely shape the roles and responsibilities of school counselors in the United States. The American School Counselor Association (ASCA) provides guidance on recommendations for school counseling practice; however, state policies may not align with guiding principles. Using a rubric informed by the ASCA National Model, we conducted a problem-driven content analysis to explore state policy alignment with the Define, Manage, Deliver, and Assess components of the model. Our findings indicate state policy differences between K–8 and 9–12 grade levels and within each rubric component. School counselors and school counselor educators can use these findings to support strategic advocacy efforts aimed at increased clarity around school counselors' roles and responsibilities.

Keywords: content analysis, advocacy, state policy, school counseling, ASCA National Model

What is a school counselor? The profession has a long history of attempting to answer this question, not always successfully. Role confusion in school counseling was highlighted by Murray (1995) who stated that the roles of school counselors often vary from the printed job description. Murray attributed unclear counseling duties to misunderstandings about school counselors' roles by stakeholders, such as administrators, parents, and students. Murray also found that differences in legislative definitions of school counseling contributed to role confusion. As an early act of advocacy in school counseling, Murray suggested developing a uniform definition of school counseling, advocating for that definition, and engaging in effective communication strategies among stakeholders as solutions to role confusion. Since this early movement to define school counseling roles, professional groups (e.g., The American School Counselor Association [ASCA]), academic organizations (e.g., School Counselors for MTSS), and professional conferences (e.g., The Evidence-Based School Counseling Conference and ASCA conference) have joined in the efforts to describe school counselor identity and roles. Despite these efforts, school counselors across the United States struggle with the lack of clarity in their roles (Bardhoshi & Duncan, 2009; Chandler et al., 2018).

School counselors' impacts on student outcomes are well-documented (O'Connor, 2018). When describing the role and influence of school counselors, researchers point to improved student outcomes, such as decreased student behavior issues (Reback, 2010), increased student achievement (Carrell & Hoekstra, 2014), and increased college-going behavior (Hurwitz & Howell, 2014). School counselors' roles in supporting student social-emotional health became particularly important when navigating the effects of COVID-19 (McCoy-Speight, 2021). However, Murray's (1995) concern about legislative differences in defining the role of a school counselor remains. Despite evidence describing positive impacts of school counselors on student outcomes, the school counselor role is often misunderstood and continues to vary from state to state (Carey & Dimmitt, 2012). Recently, state differences were

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most pronounced in Texas Senate Bill 763 (2023), which proposed to equip chaplains to serve as school counselors, and in Florida's emphasis on parents as resiliency coaches (Florida Governor's Press Office, 2023). Additionally, factors such as organizational constraints (Alexander et al., 2022), student-counselor ratios (Kearney et al., 2021), and engagement in non-counseling duties (Blake, 2020; Camelford & Ebrahim, 2017; Chandler et al., 2018) continue to hinder the impact that school counselors can make within their school settings. Intrigued by Murray's observation regarding the long-standing issues with school counseling roles and duties differing from state to state and recent state initiatives to supplement the role of a school counselor with chaplains or parents (e.g., Texas and Florida), we sought to explore how state-level policies and statutes define school counselor roles and responsibilities and how they align with national recommendations.

Defining School Counseling

Noting the need for a uniform definition of school counseling, we turned to ASCA. Although ASCA is not the only professional organization supporting school counselors, it has the longest history (formed in 1952) and largest membership (approximately 43,000). Additionally, ASCA exists for the explicit purpose of supporting school counselors by "providing professional development, enhancing school counseling programs, and researching effective school counseling practices" (n.d.-a, About ASCA section). ASCA (2023) defines school counseling as a comprehensive, developmental, and preventative support aimed at improving student outcomes. ASCA (n.d.-b) advocates for a united school counseling vision and voice among stakeholders. Despite their efforts, researchers, educational leaders, and state policymakers continue to hold varied perspectives about the definitions, needs, and roles of school counselors. Although ASCA (2019; 2023) clearly delineates appropriate and inappropriate school counseling roles and responsibilities, school counselors often find themselves asked to engage in activities deemed inappropriate by ASCA (Bardhoshi & Duncan, 2009; Chandler et al., 2018).

School counselors can use collaboration and advocacy to promote a more appropriate use of their time (McConnell et al., 2020) and to mediate feelings of burnout (Holman et al., 2019). Researchers have discussed the importance of advocacy as integral to pre-school counselor training (Havlik et al., 2019), individual school counseling practice (Perry et al., 2020), and system-wide professional unity (Cigrand et al., 2015). However, such efforts are often limited to a single school or district and often do not include state-level advocacy.

The ASCA National Model

To support their mission of improving student outcomes, ASCA (2019) recommends a national model as a framework for school counselors. The ASCA National Model is aligned with school counseling priorities, such as data-informed decision-making, systemic interventions, and developmentally appropriate care considerations. Implementation is associated with both student-facing and school counselor-facing benefits. In an introduction to a special issue on comprehensive school counseling programs, Carey and Dimmitt (2012) described findings across six statewide studies highlighting the relationship between program implementation and positive student outcomes, including improved attendance and decreases in rates of student discipline. Pyne (2011) and more recently Fye and colleagues (2022) demonstrated correlations between program implementation and school counselor job satisfaction. Pyne found that school counselors with administrative support and staff collaboration related to program implementation experienced higher rates of job satisfaction. Fye et al. noted that as implementation of the ASCA National Model increased, role ambiguity decreased and job satisfaction increased.

The ASCA National Model consists of four components: Define, Manage, Deliver, and Assess. We outline the model in Table 1 below.

Table 1

Four Components of The ASCA National Model

Define	Standards to support school counselors <i>School counselors are supported in implementation and assessment of a comprehensive school counseling program by existing standards such as the ASCA Mindsets & Behaviors, the ASCA Ethical Standards for School Counselors, and the ASCA School Counselor Professional Standards & Competencies.</i>
Manage	Effective and efficient implementation of a comprehensive school counseling program <i>ASCA outlines planning tools to support a program focus, program planning, and appropriate school counseling activities.</i>
Deliver	The actual delivery of a comprehensive school counseling program <i>School counselors implement developmentally appropriate activities and services to support positive student outcomes. School counselors engage in direct (e.g., instruction, appraisal and advisement, counseling) and indirect (e.g., consultation, collaboration, referrals) student services. ASCA (2019) stipulates that school counselors should spend 80% of their time in direct or indirect student services. School counselors should spend 20% or less of their time on school support activities and/or program planning.</i>
Assess	Data-driven accountability measures to assess the efficacy of program delivery <i>School counselors are charged with evaluating their program's efficacy and implementing improvements, based on student needs. School counselors should demonstrate that students are positively impacted because of the counseling program.</i>

We extend the Assess component to also include research-based examples on factors contributing to a school counselor's efficacy. Such factors include student-school counselor ratios. For decades, ASCA has advocated for a student-school counselor ratio of 250:1 as well as broader support for school counselor roles (Kearney et al., 2021). Yet, data from the 2021–2022 school year put the average national student-school counselor ratio at 408:1 (National Center for Education Statistics [NCES], 2023). Researchers demonstrate that schools with ASCA-approved ratios experience increased student attendance, higher test scores, and improved graduation rates (e.g., Carey et al., 2012; Carrell & Carrell, 2006; Goodman-Scott et al., 2018; Lapan et al., 2012).

Alternatively, Donohue and colleagues (2022) demonstrated that higher ratios relate to worse outcomes for students. Notably, minoritized students and their school communities often face the brunt of increased student–school counselor ratios (Donohue et al., 2022; Education Trust, 2018). Thus, the ASCA alignment is not only concerned with improved student outcomes but also with the equitable provision of mental health services. Given the role ASCA plays in advocating for and structuring the school counselor’s role and responsibilities, we chose to use the components of the ASCA National Model (2019) as a theoretical framework guiding our study. We have incorporated our theoretical framework throughout, including data collection, data analysis, results, discussion, and implications.

Method

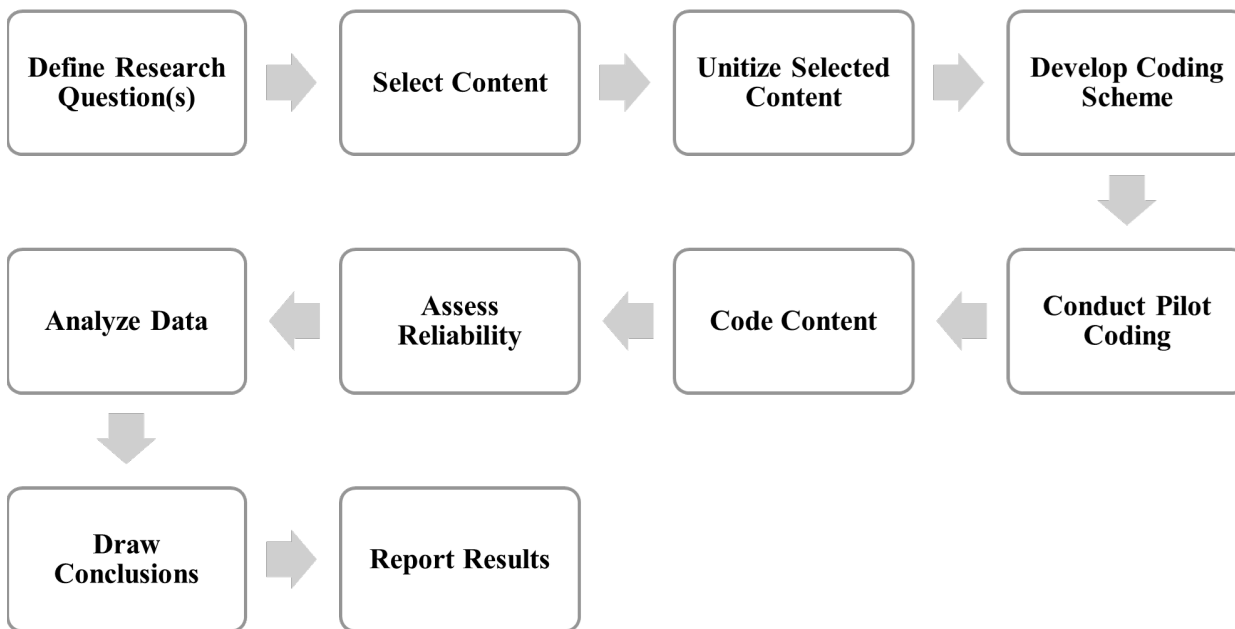
The purpose of our study was to understand how state policies align with the ASCA National Model. We analyzed state policies defining and guiding the practice of school counseling. In any inquiry, the type and characteristics of the data available should dictate the research methods (Flick, 2015). Content analysis allows researchers to identify recurring themes, patterns, and trends (Krippendorff, 2019). By systematically coding and categorizing content, researchers can uncover insights that might not be immediately apparent through casual observation. Additionally, it enables researchers to analyze large volumes of data in a systematic and replicable manner, reducing the impact of personal bias and increasing the reliability of findings. Because of these factors, we found content analysis to be the best method for our inquiry. We chose a subtype of content analysis—problem-driven content analysis (Krippendorff, 2019). Problem-driven content analysis aims to answer a research question. The research question guiding our analysis was: How are state policies aligned or misaligned with the ASCA National Model?

Sample

Using the State Policy Database maintained by the National Association of State Boards of Education (NASBE; 2023), we pulled current policies from all 50 U.S. states and the District of Columbia ($N = 51$) that dictate the role of school counselors and school counseling services. As ASCA (n.d.-c) describes, terms used for school counseling services can vary, and although “school counselor” is favorable to “guidance counselor,” both terms may be found. However, in NASBE’s State Policy Database, the category was specifically listed as “counseling, psychological, and social services,” and the subcategory was listed as “school counseling—elementary” and “school counseling—secondary” (NASBE, 2023). We included policies that govern kindergarten through eighth grade (K–8) and ninth through 12th grade (9–12). Data included all policies related to school counseling delivery and certification, with State Policy Databases sorted into policies governing K–8 ($n = 156$, 47.42%) and 9–12 ($n = 173$, 52.58%) levels, for a total of 329 policies.

Design

From our research question to data reporting, we followed the problem-driven content analysis steps (see Figure 1). We collected language from the policies, including policy type and policy name, and then determined if school counseling was encouraged, recommended, or not specified as either. We built a spreadsheet to divide, define, and identify the state policies into sampling units. We divided them into originating state, policy type, requirements for having school counselors in schools, policy name, and summary of the policy. Additionally, we separated the data into K–8 and 9–12 education designations.

Figure 1*Problem-Driven Content Analysis Process (Krippendorff, 2019)*

The analytical process began with filtering policies for inclusion outlined in our selection criteria. We built a spreadsheet to divide, define, and identify the legislative bills into sampling units. We focused on dividing them into originating state, bill number, year, subcategory, and summary of the bill. After completing the spreadsheet with all the data, Kirby Jones and Amanda C. Tracy tested our coding frame on a sample of text. Although content analysis does not require piloting, Schreier (2012) suggested piloting around 20% of the data to test the reliability of the coding frame. We used 20% of our data ($n = 66$) to conduct pilot coding.

We approached the data analysis deductively, with the components of the ASCA National Model (2019) acting as our initial codes. Prior to analysis, we created a coding rubric that we used to analyze each state's school counseling policy (see Table 2). We used the four components of the ASCA National Model as the rubric criteria: Define, Manage, Deliver, and Assess. Within each criterion, we developed standards ranging from 1 point to 5 points. We chose point ranges based on the information within each criterion. For example, the Define criterion included three standards for 5 total points. We awarded 1 point if a state required (versus recommended) school counselors in school; we awarded 1 point if a state required school counselors to be licensed and/or certified based on a graduate degree; and we awarded 3 points if a state specifically described all three focus areas of school counseling—academic, college/career, and social/emotional.

Alexandra Frank, Amanda C. DeDiego, and Isabel C. Farrell were involved in creating the rubric and completing initial pilot coding to ensure the usability and utility of the rubric. All team members met throughout the process to ensure workability and fidelity. Following initial testing, each coding pair was trained to appropriately analyze state-level policy data using the rubric. Before finalizing rubric metrics for each state, all team members met again to review metrics and to determine final scores for each state. Importantly, individual state-level rubric scores do not indicate grades, but rather demonstrate evidence of alignment between state-level policy as it is written and the ASCA National Model (2019).

Table 2*Rubric to Evaluate State Policy for Adherence to the ASCA National Model*

Aspects of the ASCA National Model						
Define 5 points			Manage 1 point	Deliver 1 point	Assess 2 points	
Required 1 point	Education 1 point	Focus 3 points	Implementation 1 point	Use of Time 1 point	Accountability 1 point	Ratio 1 point
State has provisions requiring school counselors	Requires school counselors to be licensed/certified	Areas of focus include: (1) academic, (2) college/career, (3) social/emotional	Role includes appropriate school counseling activities	80% of time spent in direct/indirect services supporting student achievement, attendance, and discipline	Evaluation of school counselor role included	Maximum of 250:1

Research Team

Our research team consisted of two counselor educators, two counselor education doctoral students, and one master's-level counseling student. We began meeting as a research team in summer 2023. Conceptualization, data collection, and analysis occurred throughout the fall, ending in December 2023. Frank, DeDiego, and Farrell continued with edits and writing in 2024. Varying counseling backgrounds (including clinical mental health and school counseling), education settings (e.g., urban, rural, research, teaching), and personal identities were represented. All members are united by a passion for mentorship and advocacy. Additionally, DeDiego and Farrell provided expertise in legislative advocacy and content analysis, and Frank and Tracy provided expertise in school counseling. All members are affiliated with counseling programs accredited by the Council for the Accreditation of Counseling and Related Educational Programs. Frank, DeDiego, and Farrell designed the coding frame and trained Jones and Tracy on the coding process. Frank, DeDiego, and Farrell also resolved any coding conflicts. For example, if a state regulation was unclear, Frank, DeDiego, and Farrell met and decided what code would apply. All members of the research team communicated via email, Google Docs, and/or Zoom meetings to build consensus through the data collection and data analysis processes.

Trustworthiness

To enhance trustworthiness in this study, we followed the checklist for content analysis developed by Elo et al. (2014), which includes three phases: preparation, organization, and reporting. The preparation phase involves determining the most appropriate data source to address the research question and the appropriate scope of the content and analysis. In this phase, we determined the focus of the project to be policy defining school counselor roles; thus, state-level legislation was the most appropriate data source. Use of the NASBE (2023) database offered a means of limiting scope and focus of the content. Using deductive coding (McKibben et al., 2022), we first developed the rubric coding framework based on the ASCA National Model (2019) and then conducted pilot coding to test the framework.

During the organization phase, the checklist addresses organizing coding and theming strategies. We first conducted pilot coding to establish how to apply the ASCA National Model (2019) to coding legislation. We evaluated the content using the rubric to determine how the legislation aligned with the ASCA National Model. Elo et al. (2014) suggested researchers also determine how much interpretation will be used to analyze the data. The coding framework using the ASCA National Model offers structure to this interpretation. Data were coded separately for trustworthiness by Jones and Tracy. Then we met to compare coding. If there was discrepancy, one of us reviewed the data in order to reach a two-thirds majority for all of the coding. By the end of the process, all coding met the threshold of two-thirds majority agreement.

In the Elo et al. (2014) checklist, the reporting phase addresses how to represent and share the results of the analysis. This includes ensuring that categories used to report findings capture the data well and that results are clear and understandable for targeted audiences. The use of a rubric framework offers a clear method to represent and share results of the analysis process.

Results

Our results highlighted trends in the scope and practice of school counseling across the United States. We organized results by rubric strands (Table 3) and by state, analyzing results for K–8 (Appendix A) and 9–12 (Appendix B). We further describe our results within each strand of the ASCA National Model (2019): Define, Manage, Deliver, and Assess.

Table 3

Summary of Rubric Outcomes by Category

	K–8		9–12	
	Yes ^a	No ^b	Yes ^a	No ^b
Required	37 (72.55%)	14 (27.45%)	40 (78.73%)	11 (21.57%)
Education	40 (78.43%)	11 (21.57%)	50 (98.04%)	1 (1.96%)
Focus				
Academic	35 (68.63%)	16 (31.37%)	40 (78.43%)	11 (21.57%)
College/Career	37 (72.55%)	14 (27.45%)	41 (80.39%)	10 (19.61%)
Social/Emotional	35 (68.63%)	16 (31.37%)	40 (78.43%)	11 (21.57%)
Implementation	34 (66.67%)	17 (33.33%)	36 (70.59%)	15 (29.41%)
Use of Time	17 (33.33%)	34 (66.76%)	10 (19.61%)	41 (80.39%)
Accountability	21 (41.18%)	30 (58.82%)	29 (56.86%)	22 (43.14%)
Ratio	2 (3.92%)	49 (96.08%)	3 (5.88%)	48 (94.12%)

^aIndicates awarding of a point, as outcome was represented in the policy.

^bIndicates no point was awarded, as outcome was not represented in the policy.

In the state policies, school counselors were designated as required, encouraged, or not specified. For the K–8 level, 72.55% ($n = 37$) of states required school counselors in schools, 19.61% ($n = 10$) encouraged the presence of school counselors, and 7.84% ($n = 4$) of states did not specify a requirement of school counselor presence. At the 9–12 level, 78.73% ($n = 40$) of states required school counselors in schools, 19.60% ($n = 10$) encouraged the presence of school counselors, and 1.96% ($n = 1$) of states did not specify a requirement of school counselor presence.

The category of not specified included policies that were uncodified or policies that did not address the requirement of school counselors at all. The majority of states required school counselors at the K–8 ($n = 37$, 72.55%) and 9–12 ($n = 40$, 78.73%) levels. At the K–8 level, one state had a policy that was uncodified (Michigan) and three did not address the requirements of school counselors (i.e., Hawaii, South Dakota, Wyoming). At the 9–12 level, one state had an uncodified policy (Hawaii) and one did not specify a requirement for school counselors (South Dakota). Forty states (80%) for K–8 and 50 states (98.04%) for 9–12 required school counselors to have a license or certification in school counseling. The only state that did not require certification or licensure was Florida. Thirty-five states (70%) for K–8 and 40 states (78.43%) for 9–12 described the role of a school counselor as supporting students' academic success. Thirty-seven states (72.54%) for K–8 and 41 states (80.39%) for 9–12 described the role of a school counselor as supporting college and career readiness. Finally, 35 states (68.63%) for K–8 and 40 states (78.43%) for 9–12 described the role of a school counselor as supporting students' social and emotional growth.

Within the Manage aspect of the ASCA National Model (2019), we determined if the state outlined appropriate school counseling activities in alignment with ASCA recommendations in policy or statute (e.g., small groups, counseling, classroom guidance, preventative programs). Thirty-four states (66.67%) for K–8 and 36 states (70.59%) for 9–12 outlined school counseling activities in their policy. For Deliver, only 17 states (33.33%) for K–8 and 10 states (20%) for 9–12 outlined whether or not the majority of school counselors' time should be spent providing direct and indirect student services.

Moreover, for the Assess category, we evaluated whether the state policy required school counselors to do an evaluation of their role and/or counseling services. Twenty-one states (58.82%) for K–8 and 29 states (56.86%) for 9–12 outlined evaluation requirements. Finally, we evaluated whether the state complied with the ASCA student–school counselor ratio of 250:1. Two states for K–8 (3%; i.e., New Hampshire, Vermont) and three states for 9–12 (5.9%; i.e., Michigan, New Hampshire, Vermont) complied with the recommended ratios. A few states (i.e., Colorado, Illinois, Kentucky, Minnesota, Montana) recommended that state districts follow the ASCA 250:1 recommendation, but it was not a requirement; those state ratios exceeded 250:1.

Next, we examined overall trends of compliance by grade level and by state. For K–8, eight states (15.69%) had higher scores of ASCA National Model (2019) compliance (i.e., Arkansas, Maine, Nevada, New Hampshire, Oregon, Pennsylvania, West Virginia, Wisconsin) compared to other states in our dataset with a score of 8 out of 9. For 9–12, six states (11.76%) scored 8 out of 9 (i.e., Arkansas, Maine, New Hampshire, Pennsylvania, West Virginia, Wisconsin). Excluding Hawaii, South Dakota, and Wyoming, because their state policies did not address the requirements of K–8 school counselors, the states with the lowest scores of ASCA National Model compliance, with 1 out of 9 for K–8 were Alabama, Maryland, Missouri, and North Dakota ($n = 4$, 7.8%). For 9–12 state policy, two states (3.9%) scored 1 out of 9 (i.e., Massachusetts, South Dakota).

Discussion

Given ASCA's (n.d.-b) advocacy efforts to develop a unified definition of school counseling, there is a need to assess how those advocacy efforts translate to state policy. Although individual state and district policies shed light on existing discrepancies between school counselor roles and responsibilities, our analysis also provides evidence of alignment with the ASCA National Model (2019) in some areas. These results can inform strategic efforts for further alignment. School counselors can use advocacy to support their role and promote responsibilities more aligned with the ASCA National Model (McConnell et al., 2020). We outline our discussion by again utilizing the four components of the ASCA National Model as a conceptual framework.

Define

Our findings suggest that the Define component of the ASCA National Model (2019) is well-represented in state and district policies. Although our results highlight differences in policy governing practice in K–8 and 9–12 schools, for the most part, all state and district policies required or encouraged the presence of a school counselor. Additionally, the vast majority of states required that individuals practicing as school counselors hold the appropriate licensure and/or certification. Similarly, most state and district policies defined a school counselor's role as contributing to students' academic, college/career, and/or social/emotional development. Vigilance in advocacy efforts remains important, as language in policy can change with each legislative session. For example, Texas Senate Bill No. 763 (2023) introduced legislation allowing chaplains to serve in student support roles instead of school counselors. The Lone Star State School Counselor Association (2023) quickly took action with a published brief condemning the language in the bill. As a result of advocacy efforts, lawmakers changed the verbiage in the bill to hire chaplains in addition to school counselors, rather than in lieu of them.

Similarly, Florida's First Lady, Casey DeSantis (Florida Governor's Press Office, 2023), announced a shift in counseling services to emphasize resiliency and include resiliency coaches—a role in which “moms, dads, and community members will be able to take training covering counseling standards and resiliency education standards” and provide a “first layer of support to students” (para. 8). Although the Florida School Counselor Association emphasizes advocacy efforts, it has not yet published a response to the changes in Florida's resilience instruction and support plans (Weatherill, 2023). The legislation in Texas and Florida and the response from state-level school counselor associations highlight, once again, the importance of advocacy for creating and maintaining a uniform definition of school counseling.

Manage

Although ASCA clearly defines appropriate and inappropriate school counseling activities, state policy is less specific on codifying the appropriate use of school counselors' time and resources. Although most states encouraged appropriate school counseling activities, states did not specifically define appropriate school counseling activities or provide protection around school counselors' time to implement appropriate school counseling activities. Such findings are consistent with the literature (Bardhoshi & Duncan, 2009; Chandler et al., 2018). Florida's K–8 policy suggests that school counselors should implement a program that suits the school and department, whereas some states' K–8 policy, such as New Jersey's, recommends incorporating the ASCA National Model (2019). Several states include uncoded policy addressing the implementation of a school counseling program. However, as such recommendations are not codified into policy, they do not dictate the day-to-day activities of school counselors. Interestingly, new legislation introducing support roles for chaplains and family/community members only bolsters the need to protect school counselors' time. Texas Senate Bill No. 763 references the need for support, services, and programming. Florida First Lady Casey DeSantis

similarly emphasizes the need for support and mentorship. School counselors are trained professionals equipped to support student outcomes (ASCA, 2019). One wonders whether legislative efforts introducing chaplains and family members would be needed if school counselors' time was protected in ways to better support students with appropriate school counseling duties. Thus, there remains an opportunity for increased advocacy surrounding the implementation of school counseling programs with specific attention on appropriate versus inappropriate school counseling activities.

Deliver

ASCA suggests that school counselors should spend 80% of their time in direct/indirect services to support student outcomes. Such efforts are pivotal, as research suggests that school counselors play a key role in supporting student outcomes (e.g., Carey & Dimmitt, 2012; O'Connor, 2018). Researchers indicate that school counselors within a comprehensive school counseling program play an integral role in supporting improved student attendance (Carey & Dimmitt, 2012), graduation rates (Hurwitz & Howell, 2014), and academic performance (Carrell & Hoekstra, 2014). However, few states support student outcomes by codifying a school counselor's use of time into policy. Idaho's 9–12 policy instructs school counselors to use most of their time on direct services. While not equivalent to ASCA's 80%, such efforts represent a start to protecting school counselors' time and ensuring that school counselors are able to make the impact they are well-trained to in their school settings. Similar to Manage, current legislative efforts only highlight the importance of school counselors spending a majority of their time supporting students through direct services.

Assess

ASCA continues to focus their advocacy efforts on student–school counselor ratios with good reason; our findings indicate that 2% of K–8 state and district policies and 3% of 9–12 policies specifically outlined a 250:1 ratio that aligns with ASCA recommendations. Yet, researchers demonstrate that reduced student–counselor ratios support improved student outcomes (Carey et al., 2012; Carrell & Carrell, 2006; Goodman-Scott et al., 2018; Lapan et al., 2012). Further, minoritized students and their communities often face the negative consequences of increased student–counselor ratios (Donohue et al., 2022). As such, further advocacy around student–school counselor ratios is also needed from an equity perspective. Some states, such as Colorado, Illinois, Kentucky, and Montana, recommended ASCA ratios, but as is the case with appropriate versus inappropriate school counseling activities, without policy “teeth” to enforce recommendations, school counselors are often continuing to practice in settings that far exceed ASCA ratios, as is consistent with recent findings (NCES, 2023).

Although many states did not codify policies aligned with the ASCA National Model (2019), several states (North Dakota, New Jersey, Delaware) made reference to the ASCA National Model and recommended alignment. Our analysis supports previous research indicating that advocacy works (Cigrand et al., 2015; Havlik et al., 2019; Holman et al., 2019; McConnell et al., 2020; Perry et al., 2020). Our findings also highlight the value of supporting professional identity through membership in both national organizations and state-level advocacy groups.

Implications

We explored implications for school counselor educators, school counselors, and school counseling advocates. School counselor educators must prepare future school counselors for their roles as advocates. Counselor educators also play an important role in equipping future school counselors with an understanding of the landscape of the profession (McMahon et al., 2009). As such, including state-level policy and district-level conversations in curriculum helps connect counseling students with the evolving policies guiding their work. The rubric created for this research offers a valuable tool to

explore state and school district alignment with the ASCA National Model (2019) and demonstrate areas to focus advocacy efforts. Counseling programs often participate in advocacy efforts, such as Hill Day. School counselor educators can use state-level and district-level policy as a springboard to promote specific advocacy efforts with state and local legislation. On a local level, school counselor educators can use our rubric to frame practice conversations for future school counselors to prepare for future conversations with school principals. Finally, school counselor educators can continue engaging in policy-level research to support ongoing school counseling advocacy. School counselor educators can further illuminate the impacts of school counseling policy by describing perspectives of practicing school counselors. School counselor educators can also engage in quantitative research methods to study the relationships between school counselor satisfaction and state policy adherence to the ASCA National Model (2019).

School counselors can use our rubric to analyze alignment of school districts when examining job descriptions during their job searches. School counselors could also use the rubric as part of the evaluation component of a comprehensive school counseling program. From our analysis, it appears most imperative that advocacy efforts focus on school counselors' use of time and student-counselor ratios. Using data, school counselors can continue to advocate for their role to become more closely aligned to ASCA's recommendations. Kim et al. (2024) described the "urgent need" (p. 233) for school counselors to engage in outcome research. We hope that our framework provides a tool for school counselors to engage in evaluation and advocacy based on our findings. However, school counselors should not be alone in their advocacy efforts. School counseling advocates, including educational stakeholders, counselors, school counselor educators, and educational policymakers, should continue supporting school counselors by advocating on their behalf at the district, state, and national level.

Future research may focus on the disconnect between state policy and how the districts enact those policies. A content analysis comparing state policy to district rules, regulations, and practices is needed to understand how state policy and district practices align. Finally, although there is frequent legislative advocacy from ASCA, there is a lack of data on state legislators' knowledge about the ASCA National Model (2019) and ASCA priorities. School counseling researchers can use qualitative methods to interview state legislators, especially after events such as Hill Day, to better detail what legislators understand about the roles and impacts of school counselors.

Limitations

The purpose of content analysis was to discover patterns in large amounts of data through a systematic coding process (Krippendorff, 2019). We are all professional counselors or counselors-in-training with a passion for advocacy. Thus, as with any qualitative work, there is potential for bias in the coding process. Interrater reliability was used to mitigate this risk. There are many factors that impact the practice of school counseling beyond state-level policy. District policies and school leadership vastly impact the ways that state policy is interpreted and enacted in schools. Thus, this content analysis represents only school counseling regulation as described in policy and may not fully represent the day-to-day experiences of school counselors.

Conclusion

Although confusion and role ambiguity muddy the school counseling profession, advocacy efforts and outcome research act as cleansers. By providing a rubric to assess alignment between state policy and the ASCA National Model, we hoped to clarify the current state of school counseling practice and provide a helpful tool for future school counselors, current practitioners, educational leaders, and policymakers.

Conflict of Interest and Funding Disclosure

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Appendix A

Breakdown of State Rubric Scores for ASCA Alignment for K–8 Schools

	Define (5 points)			Manage (1 point)	Deliver (1 point)	Assess (2 points)		State Score (9 points)
	Required (1 point)	Education (1 point)	Focus (3 points)	Implementation (1 point)	Use of Time (1 point)	Accountability (1 point)	Ratio (1 point)	Total
AL	1	0	0	0	0	0	0	1
AK	0	1	2	1	0	1	0	5
AZ	0	1	3	1	0	1	0	6
AR	1	1	3	1	1	1	0	8
CA	1	1	3	1	0	1	0	7
CO	0	1	3	1	0	1	0	6
CT	0	1	3	1	1	1	0	7
DE	1	0	3	0	0	0	0	4
DC	1	1	0	0	0	0	0	2
FL	0	1	1	0	0	1	0	3
GA	1	1	3	1	0	0	0	6
HI	0	0	0	0	0	0	0	0
ID	1	1	3	1	1	0	0	7
IL	0	1	3	1	1	1	0	7
IN	1	1	3	1	0	0	0	6
IA	1	1	3	0	0	0	0	5
KA	1	0	0	1	0	0	0	2
KY	1	1	0	1	1	0	0	4
LA	1	1	3	1	1	0	0	7
ME	1	1	3	1	1	1	0	8
MD	1	0	0	0	0	0	0	1
MA	0	0	3	1	0	0	0	4
MI	0	1	0	1	0	0	0	2
MN	0	0	3	1	0	0	0	4
MI	1	1	3	1	1	0	0	7
MO	1	0	0	0	0	0	0	1
MT	1	1	3	1	1	0	0	7
NE	1	1	0	0	0	1	0	3
NV	1	1	3	1	1	1	0	8
NH	1	1	3	1	0	1	1	8
NJ	1	0	2	0	0	1	0	4
NM	1	1	3	1	0	1	0	7
NY	1	1	3	1	0	1	0	7
NC	1	1	3	1	1	0	0	7
ND	0	1	0	0	0	0	0	1
OH	0	1	0	1	0	1	0	3
OK	1	1	3	1	0	1	0	7
OR	1	1	3	1	1	1	0	8
PA	1	1	3	1	1	1	0	8
RI	1	1	3	0	0	0	0	5
SC	1	1	3	0	1	0	0	6
SD	0	0	0	0	0	0	0	0
TN	1	1	3	1	0	0	0	6
TX	1	1	3	1	0	0	0	6
UT	1	1	0	0	0	0	0	2
VT	1	1	3	0	0	0	1	6
VA	1	1	3	1	1	0	0	7
WA	1	1	3	1	0	0	0	6
WV	1	1	3	1	1	1	0	8
WI	1	1	3	1	1	1	0	8
WY	0	0	0	0	0	0	0	0
Total	37	40	107	34	17	21	2	-

Note. Categories refer to the ASCA National Model (2019).

Appendix B

Breakdown of State Rubric Scores for ASCA Alignment for 9–12 Schools

	Define (5 points)			Manage (1 point)	Deliver (1 point)	Assess (2 points)		State Score (9 points)
	Required (1 point)	Education (1 point)	Focus (3 points)	Implementation (1 point)	Use of Time (1 point)	Accountability (1 point)	Ratio (1 point)	Total
AL	1	1	0	0	0	0	0	2
AK	0	1	3	1	0	0	0	5
AZ	0	1	3	1	0	1	0	6
AR	1	1	3	1	1	1	0	8
CA	0	1	3	1	0	1	0	6
CO	0	1	3	1	0	1	0	6
CT	1	1	3	1	0	1	0	7
DE	1	1	3	1	0	1	0	7
DC	1	1	0	0	0	0	0	2
FL	1	0	1	1	0	1	0	4
GA	1	1	3	1	0	1	0	7
HI	0	1	3	0	0	0	0	4
ID	1	1	3	1	1	0	0	7
IL	0	1	3	1	1	1	0	7
IN	1	1	3	1	0	0	0	6
IA	1	1	3	1	0	1	0	7
KA	1	1	0	0	0	0	0	2
KY	1	1	1	0	0	1	0	4
LA	1	1	3	1	0	0	0	6
ME	1	1	3	1	1	1	0	8
MD	1	1	3	0	0	1	0	6
MA	0	1	0	0	0	0	0	1
MI	0	1	3	1	0	1	1	7
MN	0	1	3	1	0	1	0	6
MI	1	1	3	1	1	0	0	7
MO	1	1	3	1	0	1	0	7
MT	1	1	3	1	0	0	0	6
NE	1	1	3	1	0	0	0	6
NV	1	1	3	1	0	1	0	7
NH	1	1	3	1	0	1	1	8
NJ	1	1	3	0	0	0	0	5
NM	1	1	3	1	0	1	0	7
NY	1	1	3	1	0	1	0	7
NC	1	1	0	1	0	1	0	4
ND	1	1	0	0	0	0	0	2
OH	0	1	0	0	0	1	0	2
OK	1	1	3	1	0	1	0	7
OR	1	1	3	1	0	0	0	6
PA	1	1	3	1	1	1	0	8
RI	1	1	3	0	0	0	0	5
SC	1	1	3	1	0	1	0	7
SD	0	1	0	0	0	0	0	1
TN	1	1	3	1	0	1	0	7
TX	1	1	3	1	0	1	0	7
UT	1	1	0	0	0	0	0	2
VT	1	1	3	0	0	0	1	6
VA	1	1	3	1	1	0	0	7
WA	1	1	3	1	1	0	0	7
WV	1	1	3	1	1	1	0	8
WI	1	1	3	1	1	1	0	8
WY	1	1	2	0	0	0	0	4
Total	40	50	121	36	10	29	3	-

Note. Categories refer to the ASCA National Model (2019).